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♥ Danielle



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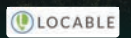


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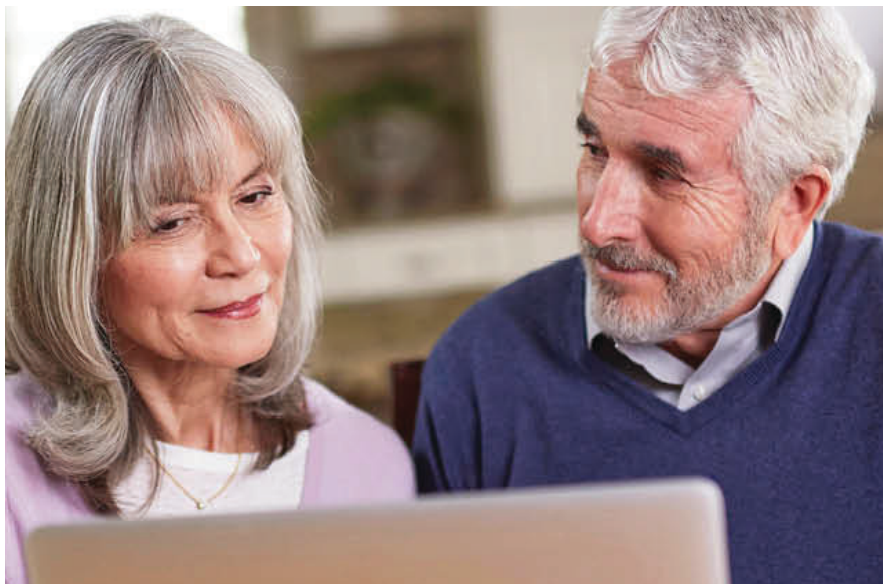
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Chamber Champions



AT&T appreciates the work El Dorado County Chamber of Commerce does on behalf of local businesses and the community. Our company is proud to partner with the Chamber in promoting a vibrant business community, as well as serve our customers and fellow employees residing throughout El Dorado County.

At AT&T, as a broadband connectivity provider, our high-speed fiber and wireless broadband networks connect people and businesses across the U.S. As a software-based entertainment provider, we deliver compelling entertainment experiences through HBO Max and AT&T TV.

As a modern media company, AT&T's unique blend of businesses work together to provide our customers around the world with connectivity, technology, entertainment, news, advertising and more.

Mountain Democrat

The Mountain Democrat, located in Placerville, is the oldest newspaper in California, boasting continuous publication since 1851. The Mountain Democrat is a family owned print and digital media company that provides local news coverage to readers on the western slope of El Dorado County. Sister newspapers affiliated with the Mountain Democrat include El Dorado Hills Village Life, Cameron Park Life and the Georgetown Gazette. The company also publishes El Dorado County Adventures, a recreational and tourist focused magazine. In addition to its print publications the Mountain Democrat offers a wide assortment of digital products to support the marketing efforts of local businesses. This includes anything from website design, email campaigns to search engine optimization strategies.



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Serrano is conveniently located near U.S. Highway 50, approximately 30 minutes from downtown Sacramento, 10 minutes to Folsom Lake, 15 minutes to Kaiser and Mercy Folsom, 25 minutes to Marshall Medical Center in Placerville and Apple Hill, and 51 miles to nearby Lake Tahoe ski resorts.



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At PG&E, we are moving forward with a number of structural, management and governance changes to improve operations, remove risk from our system, and ensure long-term accountability for sustained performance. We continue to work together with customers, regulators and community leaders to address the threat of wildfires and expand our wildfire safety programs. We are also recommitting to California's clean energy future by implementing and advocating for clean energy policy and investing in electrification.



Palos Verdes Properties has been developing real estate locally here in El Dorado County and within the greater Northern California area for the past 30 years. Our primary emphasis has been in the national retail, national restaurant and commercial medical office product arenas. Much of our development has been done for tenants such as Walgreens, Carls Jr, Auto Zone, McDonalds, Big 5 Sporting Goods, Quik Stop Markets, Circle K food Stores, 7-Eleven Food Stores, and Subway Sandwiches etc.

Our current project under development is the "Crossings at El Dorado" which is underway adjacent to the newly remodeled Prospectors Plaza shopping center on Missouri Flat Road. The overall project will cover 70 acres in 2 phases, which will border Highway 50 between El Dorado Road and Missouri Flat Road. It will include a convenience store/fuel station, a national coffee tenant, a national tire store, a national burger tenant, a fitness facility, a hotel, a large food court farmers market building an event venue and a proposed RV resort covering 35 acres of the 70.



Located in Placerville, CA at the foothills of the majestic Sierra Nevada mountains, Red Hawk Casino is one of the premier entertainment destinations in Northern California. The stunning 278,000 sq. ft. facility features an 88,000 sq. ft. gaming floor, with more than 2,000 slot machines and a wide variety of all the most popular table games.

An experience unlike any other, Red Hawk Casino offers a new class of excitement and gaming action in California. Visitors to Red Hawk Casino will quickly see why Red Hawk has been voted best more than 100 times.

Chamber Champions



The Shingle Springs Band of Miwok Indians is a federally recognized tribe with an independent, sovereign tribal government led by our seven-member elected Tribal Council.

As one of the area's largest employers, the Tribe owns and operates the award-winning Red Hawk Casino. Our Shingle Springs Health & Wellness Center provides medical, dental, behavioral health and pharmacy services to thousands in the area. The Tribe's Temporary Assistance to Needy Families (TANF) programs provide services in El Dorado, Placer, Sacramento and Yolo counties.

The Shingle Springs Band of Miwok Indians is deeply committed to sustaining and improving the quality of life in El Dorado County. This guiding principle is a responsibility of the Tribe as it strives to make a meaningful difference in the lives of its members, employees and patrons, as well as the citizens and guests of El Dorado County.



Sierra Pacific Industries is based in Anderson, California. The company owns and manages over 2 million acres of timberland in California and Washington, and is among the largest lumber producers in the United States. SPI is committed to managing its lands in a responsible and sustainable manner to protect the environment while providing quality wood products and renewable power for consumers. To SPI, sustainable forest management means more than just planting trees.

Harvesting trees is much different than it was 50 or 100 years ago – today we employ modern forest management practices that closely mimic natural forest events. Technology has dramatically improved, and with it, our ability to monitor forest conditions and minimize our impact on the environment. We have invested in state-of-the-art equipment to optimize every fiber of each tree, and we are a certified participant in the independent Sustainable Forestry Initiative (SFI) to help ensure our forests are here for generations to come. The expertise of our professional foresters and natural resource specialists assures that wildlife habitat, water quality, and other forest values are protected.



The Sacramento Municipal Utility District (SMUD) is a long-standing member of the El Dorado County community and continues to work with partners on fire prevention efforts, community development, road maintenance and environmental monitoring while working on other important projects in the county.

SMUD remains committed to environmental and recreation improvements in the area and is spending \$150 million in upgrades and enhancements to existing recreation facilities related to SMUD's UARP power plants throughout the Crystal Basin Recreation Area. The improvements to existing campgrounds, hiking and biking trails, roads and boat ramps, as well as constructing additional facilities, will create additional demand and bring more visitors into El Dorado County along with many new recreation dollars spent at local businesses.

As an El Dorado County Chamber Champion, SMUD is honored to partner with the Chamber to support business and economic vitality in El Dorado County.



El Dorado Disposal dba Waste Connections is the franchised solid waste and recycling hauler for the Western Slope of El Dorado County. Locally operated out of Placerville, El Dorado Disposal values the people, environment, and relationships in this community. Safety, integrity, and servant leadership are El Dorado Disposal's values. Beyond providing excellent service at the curb, El Dorado Disposal sees community involvement as a direct extension of these values. Through partnerships with the El Dorado County Chamber and other community leaders, El Dorado Disposal supports numerous non-profits and meaningful organizations.



Wells Fargo & Company is a community-based financial services company whose vision is to satisfy its customers' financial needs and help them succeed financially. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, investment and mortgage products and services, as well as consumer and commercial finance, through 7,300 locations, 13,000+ ATMs, online and mobile banking, and has offices in 31 countries and territories to support our customers.

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Marshall Medical Center is a nonprofit community healthcare provider located in the heart of the Sierra foothills. Its history stems back to 1956, when the community banded together to build a modern hospital for El Dorado County. Since opening its doors in 1959, Marshall has been proud to maintain its status as an independent hospital whose governance remains local. The mission is to improve the health of the community and offer health services of superior value and quality, centered on the goals and needs of its patients. Marshall strives to deliver service that exceeds its patients' expectations.

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Gold Country Retirement Community remains an exemplary community partner in retirement living, having been chosen by the citizens of El Dorado County as "The Best in El Dorado County" for six years in a row. We offer an ambiance and worth that only years of experience can provide. Our 14-acre, park-like campus is home to three levels of senior living: 62+ Senior Living, Assisted Living, and Skilled Nursing.

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We are proud to be a part of our Chamber of Commerce to support their programs and local community.

EL DORADO COUNTY PRESIDENT'S MESSAGE

Incoming President

We have experienced a seismic shift in the economy and in each of our lives because of COVID-19. I would like to acknowledge Chamber President Gordon Helm and the Chamber staff for their leadership over the last year. Adaptation, hard decisions and grit have made the Chamber not only relevant, but essential through this trying time. Thank you for your hard work and leadership!



Adam Anderson

Small business is the heart and soul of our economy and is at the epicenter of the economic shifts taking place. Policies and changing behaviors are determining which businesses fail and which ones thrive. The chamber is an amplifier of the collective voice of businesses in our community. We need to have a clear, unified message that community businesses are essential, not just for the valuable goods and services they provide, but as the main engine of our economy. The magnified voice of businesses serve to alert the public and politicians when well-meaning policies become a boot on the neck of business, it also helps to support and acknowledge those that bring value to our world.

As the incoming President of the County Chamber I have chosen the theme of “Be invested in the future.” To, “be invested” means more than money, it also means investing your time. Investing time to listen, to understand needs, concerns, dreams and goals. Investing in being present and standing up. Investing involves analysis, risk, faith and patience, but yields the dividends of comradery, prosperity, love and ultimately peace.

I have two questions for you — what is your vision of the future? And, what are you willing to invest now to make that future a reality? We will emerge from this pandemic, and we will have a healthier, stronger, more unified, more prosperous and a fully invested business community.

Outgoing President

What a year it has been! 2020 looked to be epic and roared in like an F-18 buzzing the proverbial tower. Unemployment was at a 50-year low, stock markets were at an all-time high and small businesses were prospering and looked optimistically to the new year! And, then everything changed. A not so innocuous virus was discovered to be infecting people all over the world and the 2020 rosy outlook changed almost overnight. The stock market dropped over 10,000 points, care facilities were put into lockdown and many small businesses were declared “non-essential” and were either mandated to close or substantially reduce their operations. The outlook for 2020 became rather bleak, but we all hoped this would be temporary as we did our part to “flatten the curve.”



Gordon Helm

Many of our Chamber members took a severe hit on their ability to operate and remain profitable. Restaurants, hotels, bars, and entertainment operations took the biggest hit. Other businesses had to quickly adjust to the “distancing” mandates and allowed employees to work from home or other remote locations, including our Chamber. However, rather than let this situation sideline us, the Chamber stepped up the game and continued to remain relevant in our business community. Thanks to Laurel Brent-Bumb’s efforts, the Chamber took the lead in assisting local business (members & non-members) in every way it could. From providing PPE items & simple signage to assisting in managing and distributing grant funds totaling over \$5M! Jody Franklin, Director of Tourism, kept our Visitors Authority relevant by coming up with new and innovative ways to keep El Dorado County on the forefront of people’s minds when travel opened back up again. Kathleen Dodge, our County Film Commissioner, has continued to set a record pace of securing filming engagements. Other staff members did their part to continue to make positive contributions while working from home.

Throughout the year the Chamber continued to remain a relevant force in our business community, and we were even able to get the traditional Christmas Tree Lane assembled using new methodologies and distancing practices.

It has been an honor to serve as President of OUR Chamber for the last two years. My mission was to keep the Chamber relevant and I believe that has been accomplished. Thank you Laurel, the Board of Directors, Chamber Staff, and our Members! I wish you all continued success in this beautiful county call El Dorado!

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 www.pirs.org

Disposal Companies – Garbage Disposal

EL DORADO DISPOSAL SERVICE
Ross Reaksecker
 4100 Throwita Way
 Placerville, CA 95667
 (530) 295-2818
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Drapery Design

RIGHT AT HOME INTERIORS
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 RightatHomeInteriors.com

Dry-Cleaning

SANITEX CLEANERS
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Education

EL DORADO UNION HIGH SCHOOL DISTRICT
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HAPPY KIDS PRESCHOOL

2635 Cambridge Rd.
 Cameron Park, CA 95682
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 www.happykidspreschoolandchildcare.com

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 www.tmelectricservice.com/

CARNAHAN ELECTRIC LTD/ ALTERNATIVE ELECTRICAL SYSTEMS

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 www.carnahanelectric.com

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BLUE RIBBON PERSONNEL SERVICES

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Entertainment

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★ HIGH SIERRA IRIS & WEDDING GARDENS

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MADRONE TREE HILL

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EA FAMILY SERVICES

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SUMMITVIEW CHILD & FAMILY SERVICES, INC.

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SHINGLE SPRINGS TRIBAL TANF PROGRAM

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Gas — Propane

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Pages/Board-of-Supervisors-John-Hidahl-District-1.aspx

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CountyClerk

ASSEMBLYMAN 5TH DISTRICT, FRANK BIGELOW

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goarmy.com

Grocers & Markets

PLACERVILLE NATURAL FOODS CO-OP

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Placerville, CA 95667
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pvillefoodcoop@gmail.com
www.placervillecoop.org

Handyman Services

SPRINGER PROPERTY MAINTENANCE

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Health & Fitness

KAIA FIT PLACERVILLE

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Health & Nutrition

CONCIOUS CONSULTING & YOGA

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Health Services

SNOWLINE HOSPICE OF EDC, INC.

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MARSHALL FOUNDATION FOR COMMUNITY HEALTH

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HOME CARE ASSISTANCE

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PURE LIFE COLLECTIVE

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537 Pleasant Valley Rd., #2
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SHINGLE SPRINGS HEALTH & WELLNESS CENTER

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Home and Garden Show

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Hospitals

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In-Home Care

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Limousines

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 colomacottages@yahoo.com
 colomacottages.com

BEST WESTERN STAGECOACH INN
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 bwpollockpines@gmail.com
 www.bestwestern.com/stagecoachinn

Lumber Mills

SIERRA PACIFIC INDUSTRIES
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 www.theupsstorelocal.com/1513

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Management

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Manufacturing

G3 ENTERPRISES
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 meekeraviation.com

Marketing

★ **LOCABLE**
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Mediation

DISCOVERY GROUP, THE
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Mobile Home Parks

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 www.smithflathouse.com

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 stores/11-locations/90-placerville-2

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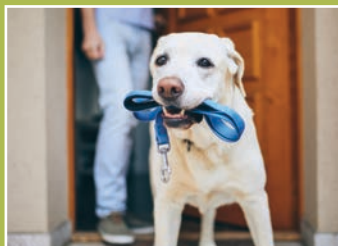


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Placerville Water	642-5225
Sierra Disposal Service	621-4746

EDUCATION

Office of Education	622-7130
Chapman University Folsom Campus	916-817-8840
El Dorado Center (FLC) (Community College)	642-5621

HOSPITALS

Barton Memorial (SLT)	543-5890
Marshall Hospital	622-1441

NEWSPAPERS

Mountain Democrat	622-1255
Georgetown Gazette	333-4481
Village Life/Cameron Park Life	622-1255
Sacramento Bee	916-321-1000

CITY OF PLACERVILLE

Business License	642-5223
Building Permits	642-5220
City Hall	642-5200
Fire Department	644-9630
Parks & Recreation (City)	642-5232
Planning Department	621-5355
Police Department	642-5210

CITY OF SOUTH LAKE TAHOE

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Building Permits	621-5315
Builders' Exchange	672-2955
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Cameron Park Community Services	677-2201
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El Dorado Hills Recreation	916-641-3216
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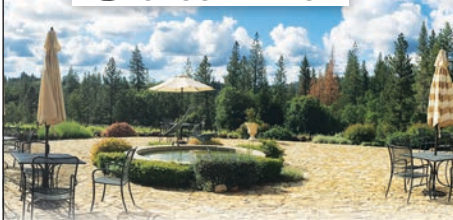
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Crossings at El Dorado

Project Developer: Palos Verdes Properties Inc. / Grado Equities LLC
 Project Architects: Brian Wickert / Gregory Jones
 Civil Engineering: RSC Engineering / Lebeck Engineering
 Special Inspections: Youngdahl and Associates

The Crossings at El Dorado

is a commercial development project with emphasis on hospitality and fitness, food venues, and specialty retail vendors.

The primary uses will include

“The El Dorado Packing District”

a 16,000 square foot multi tenant building in Phase I of the project.

It will feature local artisans, farmer’s market products, and a food court with restaurateurs and chefs from all over the El Dorado County Area.

“Wines of The Foothills”

a destination within the **Crossings at El Dorado**,

is set aside for the fruit of the vine patron, who might be visiting for the weekend, or just passing through town, to stop and shop for the award winning El Dorado County wines offered by our local vintners. This location will give our local wine purveyors an opportunity to feature what they do best, as they present their products to new customers.

“Crystal Range Event Center”

will seat up to 1,000 guests with the flexibility to be divided into 3 venues of 350 each.

There will also be an outdoor venue for the party planner that would prefer a more natural setting for their event. There are also plans being formulated for an on site hotel of approximate 120 rooms, but as of this publication no specific brand has been identified.

“Crossings RV Resort”

which will feature 220 sites consisting of full pull thru sites, back in sites as well as park models for the casual weekend traveler who enjoys the outdoor experience but does not choose to RV.

Other retail and food uses that are affiliated with the project are

“7-11 Convenience Store” with fuel, and a **“Dutch Bros Coffee”** drive through. And **“Anytime Fitness”** which also has plans to be part of the project in the very near future.

Negotiations are also ongoing for a national burger restaurant to locate along the Missouri Flat Road frontage.

Other pad sites are available for interested restaurants or retailers that would like to be a part of **“The Crossings at El Dorado.”**

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